


Attachment # 8  
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## ADVISORY COMMITTEE APPLICATION FOR BOARD APPOINTMENT

<p>It is the applicant's responsibility to keep the information on this form current. To advise the County of any changes please contact Christine Coble by telephone at 488-9962 or by e-mail at CobleC@mail.co.leon.fl.us</p> <p>Applications will be discarded if no appointment is made after two years.</p>			
Name: <u>MARY M. URQUHART</u>		Date: <u>6/20/04</u>	
Home Phone: <u>894.0999</u>		Work Phone: <u>—</u> Email: <u>urquhart@aol.com</u>	
Occupation: <u>Disabled</u>		Employer: <u>—</u>	
<p>Please check box for preferred mailing address.</p> <p><input type="checkbox"/> Work Address: <u>—</u></p> <p>City/State/Zip: <u>—</u></p>			
<p><input checked="" type="checkbox"/> Home Address <u>3301 Agua Ridge Way</u></p> <p>City/State/Zip: <u>Tallahassee, FL 32309</u></p>			
<p>Do you live in Leon County? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, do you live within the City limits? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Do you own property in Leon County? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, is it located within the City limits? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>For how many years have you lived and/or owned property in Leon County? <u>2 1/2</u> years</p>			
<p>Are you interested in serving on any specific Committee(s)? If yes, please indicate your preference</p> <p>1st Choice: <u>Landfill Committee</u> 2nd Choice: <u>X</u></p>			
<p>If not interested in any specific Committee(s), are you interested in a specific subject matter? If yes, please check those areas in which you are interested, or describe other areas not listed:</p> <p>Human Services <input type="checkbox"/> Housing <input type="checkbox"/> Health Care <input type="checkbox"/> Science <input type="checkbox"/> Library Services <input type="checkbox"/> Growth Management <input type="checkbox"/>          Tourist Development <input type="checkbox"/> Transportation <input type="checkbox"/> Bicycle/Pedestrian <input type="checkbox"/> Metropolitan Planning Organization <input type="checkbox"/>          Other Areas <u>—</u></p>			
<p>Have you served on any previous Leon County committees? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>If Yes, on what Committee(s) have you served? <u>—</u></p>			
<p>How many days per month would you be willing to commit for Committee work? <input type="checkbox"/> 1 <input type="checkbox"/> 2 to 3 <input checked="" type="checkbox"/> 4 or more</p> <p>And for how many months would you be willing to commit that amount of time? <input type="checkbox"/> 2 <input type="checkbox"/> 3 to 5 <input checked="" type="checkbox"/> 6 or more</p> <p>What time of day would be best for you to attend Committee meetings? <input checked="" type="checkbox"/> Day <input checked="" type="checkbox"/> Night</p>			
<p>(OPTIONAL) Leon County strives to meet its goals, and those contained in various federal and state laws, of maintaining a membership in its Advisory Committees that reflects the diversity of the community. Although strictly optional for Applicant, the following information is needed to meet reporting requirements and attain those goals.</p> <p>Race: <input checked="" type="checkbox"/> Caucasian <input type="checkbox"/> African American <input type="checkbox"/> Hispanic <input type="checkbox"/> Asian <input type="checkbox"/> Other</p> <p>Sex: <input type="checkbox"/> Male <input checked="" type="checkbox"/> Female Age: <u>45</u> Disabled? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p>			
<p>Persons needing a special accommodation to participate in an Advisory Committee should contact Christine Coble by telephone at 488-9962 or e-mail at CobleC@mail.co.leon.fl.us</p>			

In the space below briefly describe or list the following: any previous experience on other Committees; your educational background; your skills and experience you could contribute to a Committee; any of your professional licenses and/or designations and indicate how long you have held them and whether they are effective in Leon County; any charitable or community activities in which you participate; and reasons for your choice of the Committee indicated on this Application. Please attach your resume, if one is available.

see enclosed Resumé

References (you must provide at least one personal reference who is not a family member):

Name: Gary A. Marmolga M.D. Telephone: 216.521.9112

Address: Cleveland, Ohio

Name: Nancy Kuehn Telephone: 412.487.8708

Address: Pittsburgh, PA

**IMPORTANT LEGAL REQUIREMENTS FOR ADVISORY COMMITTEE MEMBERSHIP**  
AS A MEMBER OF AN ADVISORY COMMITTEE, YOU WILL BE OBLIGATED TO FOLLOW ANY APPLICABLE LAWS REGARDING GOVERNMENT-IN-THE-SUNSHINE, CODE OF ETHICS FOR PUBLIC OFFICERS, AND PUBLIC RECORDS DISCLOSURE. THE CONSEQUENCES OF VIOLATING THESE APPLICABLE LAWS INCLUDE CRIMINAL PENALTIES, CIVIL FINES, AND THE VOIDING OF ANY COMMITTEE ACTION AND OF ANY SUBSEQUENT ACTION BY THE BOARD OF COUNTY COMMISSIONERS. IN ORDER TO BE FAMILIAR WITH THESE LAWS AND TO ASSIST YOU IN ANSWERING THE QUESTIONS BELOW, YOU MUST COMPLETE AN ORIENTATION BEFORE YOUR APPLICATION IS DEEMED COMPLETE.

Have you completed the Orientation? ☒ Yes ☐ No

Are you willing to complete a financial disclosure form, if applicable? ☒ Yes ☐ No

Will you be receiving any compensation that is expected to influence your vote, action, or participation on a Committee? ☐ Yes ☒ No If yes, from whom? \_\_\_\_\_

Do you anticipate that you would be a stakeholder with regard to your participation on a Committee? ☐ Yes ☒ No

Do you know of any circumstances that would result in you having to abstain from voting on a Committee due to voting conflicts? ☐ Yes ☒ No If yes, please explain \_\_\_\_\_

Do you or your employer, or your wife or child or their employers, do business with Leon County? ☐ Yes ☒ No  
If yes, please explain \_\_\_\_\_

Do you have any employment or contractual relationship with Leon County that would create a continuing or frequently recurring conflict with regard to your participation on a Committee? ☐ Yes ☒ No  
If yes, please explain \_\_\_\_\_

All statements and information provided in this application are true to the best of my knowledge.

Signature: *Gary A. Marmolga*

Please return Application to  
Christine Coble, Agenda Coordinator  
Leon County Board of County Commissioners  
301 South Monroe Street  
Tallahassee, FL 32301

FX: 488.1670

**MARY M. URQUHART**

3301 Aqua Ridge Way  
Tallahassee, FL 32309  
PH: 850-894-0999  
Email: urquhal@aol.com

**SUMMARY:**

A highly successful 15-year track record working for major companies selling Medical Intangibles, Disposables, and Capital Equipment. Five years experience as a College Recruiter and a Licensed Professional Counselor. A "Distinguished" undergraduate Degree in Psychology and a Masters in Human Service Counseling from The University of Virginia.

**EMPLOYMENT:****MERLE NORMAN COSMETIC STUDIO: 7/03-3/04**

Beauty Advisor, Retail Commission Sales. Part-Time. Tallahassee, FL

**ELI LILLY AND COMPANY: 1/00-8/01**

Cardiology Sales Representative, Raleigh, NC

Product: Promoted the sales of Reopro, "Abciximab" (a biotech IV solution intended to inhibit the aggregation of platelets during angioplasty and the placement of a stent in an artery of the heart).

Buyers: Hospital Buying Groups and Interventional or Diagnostic Cardiologists, Cath Lab Managers and Emergency Department Physicians and Hospital Administrators

- Rose from sales position #118 to #66 in less than one year (out of 125).
- Was at 114% of a \$2M+ quota during FY'00

**PICKER INTERNATIONAL, INC: 6/98-8/99 (AKA (renamed): MARCONI)**

Service Sales Specialist, Tampa, FL

Product: Sold maintenance and repair service long term and comprehensive Contractual Agreements for all hospital technical equipment and imaging systems.

Buyers: Hospital Buying Groups, Hospital Executives and Department Administrators.

- Proposals totaled \$57M with new sales over \$1M

**CORDIS, JOHNSON & JOHNSON COMPANY: 7/96-6-98**

Cardiology Sales Representative, Cleveland, OH

Product: cardiac stents, interventional and diagnostic angioplasty catheters and complete line of accessory disposables.

Buyers: Hospital Catheterization Labs in the Cleveland area. Called on Cardiologists, Hospital Administrators and Cath Lab Managers.

- Increased cardiac stent sales 54% over previous year
- Exceeded 100% of sales quota in excess of \$5M annually

**HEWLETT-PACKARD COMPANY, MEDICAL PRODUCTS GROUP: 3/91-7/96**

Critical Care Sales Representative, Cleveland, OH

Product: Computerized Arrhythmia Monitoring Systems, Computer Integration Systems, Telemetry, Clinical Information Systems and Lease/Service Contracts.

Buyers: Hospital CFOs, Cardiologists, Nursing Administration, Purchasing, Service, Emergency, Intensive Care, Cardiac Care, Surgery and Recovery Departments,

- Awarded "Rookie of the Year" for outstanding sales performance
- Awarded "Outstanding Teamwork and "Highest Volume Customer Feedback"
- Member of "Achiever's Club" for ranking in top 20% of sales totaling 2-3M

**TOSHIBA AMERICAN MEDICAL SYSTEMS: 12/89-3/91**

**Full-Line Sales Representative**, Columbus, OH

Product: Imaging systems and Service Agreements for X-ray, CT, MRI, Catheterization Labs and Nuclear Medicine.

Buyers: CFO's, COO's, Radiologists, Radiology Administrators, Purchasing and Service Departments.

- Selected as Toshiba Product Demonstrator for AHA and RSNA Conferences
- Annual sales of \$2.6M

**GENERAL ELECTRIC MEDICAL SYSTEMS: 11/88-12/89**

**Full-Line Sales Representative**, Pittsburgh, PA

Product: Full line x-ray, CT, MRI, Angiography, Mammography and Nuclear Systems.

Buyers: CFO's, COO's, Radiologists, Radiology Administrators, Purchasing and Service Departments.

- Tied for first place in CT sales nationwide
- Surpassed \$3.3M quota

**LAYFAYETTE PHARMACAL: 7/86-11/88**

**Territory Sales Manager**, Columbus, OH

Product: Barium Sulfate contrast formulations and related diagnostic products.

Buyers: Radiologists, Radiology Administrators, Technicians and Purchasing Departments

- Awarded 1987 Territory Sales Manager of the Year for obtaining 230% over quota
- Company "Top Producer" in 1987 and 1988 with sales of \$2-3M

**COLUMBUS COLLEGE OF ART & DESIGN: 12/81-7/86**

**Student Counselor, Admissions Officer and Recruiter**, Columbus, OH

Was sole career and personal Guidance Counselor for the 1,200 students of this private five year BFA College. Traveled nationwide as a college recruiter. Reviewed Portfolios for Admission.

- Chairperson of the Student Cultural Activities Committee
- Licensed "Professional Counselor" by the Ohio Social Worker Board
- Recruitment efforts doubled the sized of the Freshman Class

**EDUCATION:**

**MASTER OF EDUCATION:** Human Services Counseling, 1981

University of Virginia Charlottesville, VA

Internships: Psychiatric hospital, Outpatient Mental Health and a Shelter for Domestic Violence

**BACHELOR OF ARTS:** Psychology, 1979

University of Virginia, Charlottesville, VA

- Graduated "With Distinction"